

THE QUARTERLY

NEWS AND INFORMATION FOR MEMBERS OF NAVYARMY COMMUNITY CREDIT UNION

WINTER > 2012

navyarmyccu.com

NEW YEAR, NEW CHARTER, NEW NAME, NEW LOGO

Charter change highlights a new chapter in the NavyArmy story

NavyArmy Federal Credit Union has officially converted its charter from Federal to State. In 2009, a board vision to expand into additional geographical areas of the state was given to the NavyArmy staff to execute. As of October 1, 2011, NavyArmy Federal Credit Union joined almost 200 state-chartered credit unions in Texas.

The state charter provides NavyArmy the opportunity to continue serving our current field of membership and to serve additional geographic areas in Texas. Based on this dramatically expanded field of membership, the Credit Union intends to better serve the members by furthering additional profitable growth while maintaining the safety and soundness of our credit union.

As you might remember, upon converting from a federal charter to a state charter, the credit union's name had to change. We had to drop the "Federal" from the name altogether. But DON'T worry...it didn't change much! The new official name is NAVY ARMY COMMUNITY CREDIT UNION. The board of directors added "Community" to the name to help identify what type of credit union we are and who we serve.

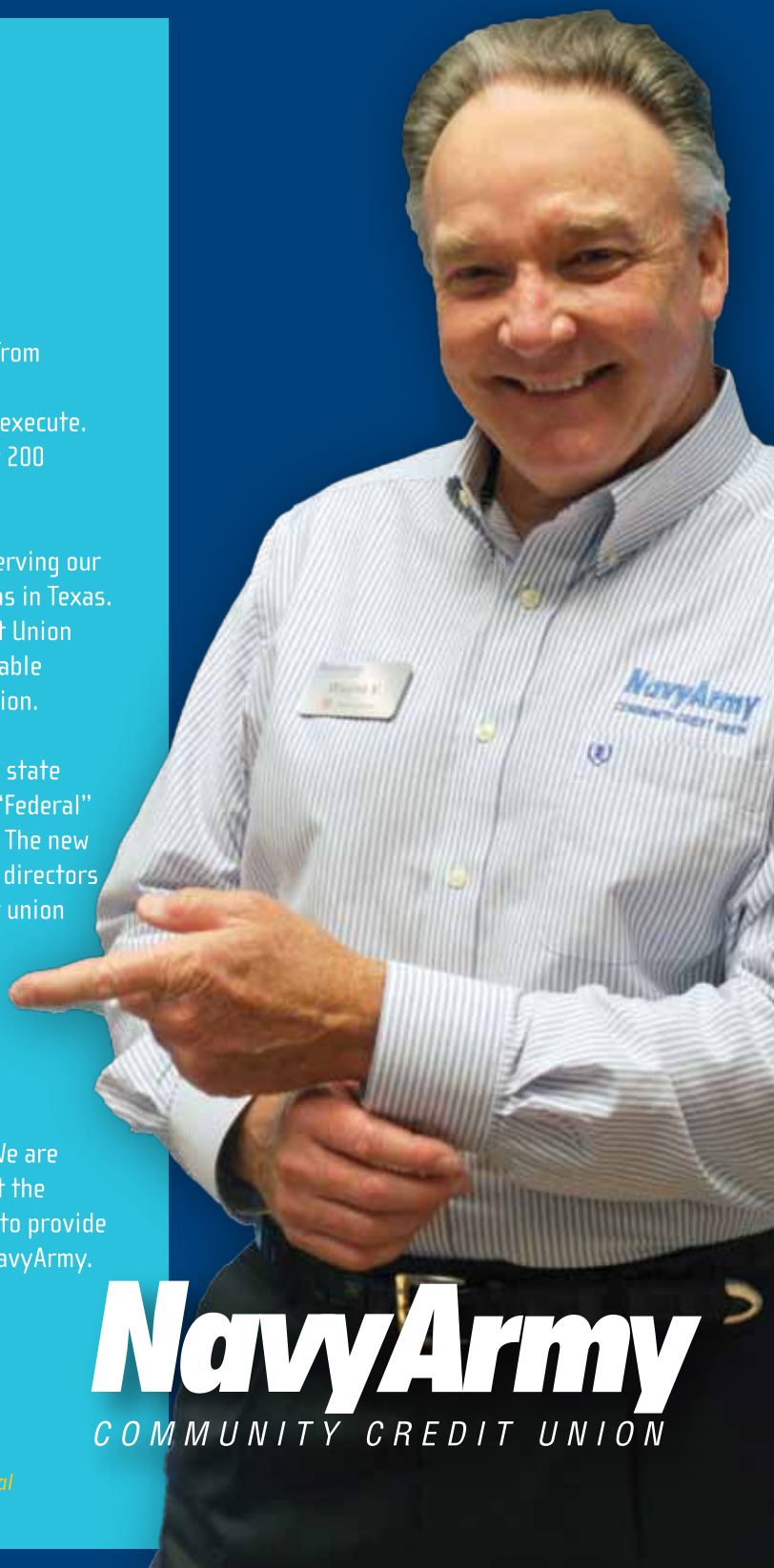
NavyArmy
COMMUNITY CREDIT UNION

You will see new signs and new logos in and around the branches. We are excited about our new name and plan to roll out marketing to reflect the change. We look forward to a smooth transition as we will continue to provide the best service, products and people you've come to expect from NavyArmy.

Most Sincerely,

Wayne Vann
President

Note: The Credit Union will continue to be federally insured by our current Federal Government Agency, the National Credit Union Association.



NavyArmy
COMMUNITY CREDIT UNION

community corner

NavyArmy DONATES TOYS AND \$\$\$ TO TOYS FOR TOTS!

NavyArmy donated over \$5,500.00 to the US Marine Corps annual Toys for Tots campaign. Thank you to our members who donated toys and/or money to this cause. You made dreams come true for the children in our community!

NavyArmy HAS THE LARGEST ATM NETWORK IN SOUTH TEXAS!

You don't need to come by one of our branches for cash – You can get your cash at any of the 500 ATMs in Stripes stores for only \$0.59 – FREE IF YOU HAVE LIBERTY CHECKING!

IMPORTANT! NavyArmy NOTICES HAVE GONE PAPERLESS!

In an effort to save money, paper and time, Overdraft and Overdrawn Notices will only be delivered via email effective 1/1/12. After careful review, we found that the paper notices were neither timely nor effective! Therefore, we made the decision to omit these notices altogether.

Here are ways that you can monitor your account 24/7 so that you do not incur fees for Overdraft / Overdrawn activity:

- > At the ATM, perform a BALANCE INQUIRY
- > Call Tel-R-Line for account balances 361-986-4555 / 800-622-3641
- > Log into HomeBranch to view account balances www.navyarmyccu.com
- > Subscribe to eMail Services in HomeBranch to receive an email when your account is overdrawn OR falls below a certain balance
ACCESS ACCOUNTS > EMAIL NOTIFICATION >
EMAIL SUBSCRIPTION SERVICES > ELERT OPTIONS
- > Use MOBILE BANKING to check account balances from any mobile device!
- > Set up TEXT alerts in mobile banking to receive a text when your account balance falls below ANY pre-selected balance.
- > AND– of course – you can call us during business hours.



NavyArmy GIVES BACK \$2.8 MILLION TO MEMBERS!

The rate environment over the past few years has been decreasing and the Board realizes this has affected your returns. They appreciate your continued trust and support. Therefore, in the true spirit of a not-for-profit financial co-operative, the Board has declared a bonus dividend. Approximately \$2.8 million will be distributed to qualifying members.

SIGNIFICANT HIGHLIGHTS IN 2011

1. Assets increased to \$1.275 billion (Annualized growth of 13.5%);
2. Funded loan requests in excess of \$440 million
Total loans now stand at \$1.1 billion (Annualized growth of 23%);
3. Membership surpassed 90,000;
4. Capital remains strong; and
5. Audit results were excellent.

In 2011, NavyArmy staff donated OVER 2,000 volunteer hours to the communities we serve. Furthermore, NavyArmy donated over \$350,000 to community/charitable organizations on our members' behalf.

We thank you, the member, for your patronage and support of this financial co-operative, and we wish you and your family a very prosperous 2012.

– NavyArmy Community Credit Union
Board of Directors

Although never promised or budgeted for, the board and management are pleased to be able to provide you with this extra dividend in the true sense of a not-for-profit co-operative.

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NavyArmy is Growing!

In early 2012, NavyArmy will break ground on two new buildings located at 2730 Rodd Field Road. We are constructing a new Administration Building and Mortgage Center.

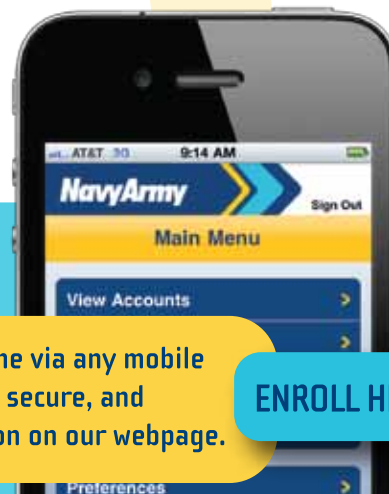
With over 38,000 square feet, the Administration Building will be home to 80 employees with room for 150! This location will serve as office space only. There will not be any branch operations out of this location. Both structures were designed by Bright Dykema Architects to follow Leadership in Energy and Environmental Design (LEED) guidelines. LEED is an internationally-recognized green building certification system, which provides building owners and operators with a framework for identifying and implementing practical and measurable green building design, construction, operations and maintenance solutions. LEED certified buildings often provide healthier work and living environments, which contributes to higher productivity and improved employee health and comfort.

The Mortgage Center will be located on the same plot of land, but it will be a stand-alone building to “house” (pun intended) all mortgage operations. As of November 2011, the Real Estate loan portfolio has grown to over \$384,706,325 / 4,523 loans (making up 35% of the total loan portfolio - \$1,107,161,637). That is growth that we boast about. We are putting members into homes in this community!

RIO GRANDE VALLEY

Plans are underway for two locations in the Rio Grande Valley – one in McAllen and one in Brownsville. The tentative locations for these branches are in the Northcross Shopping Center - McAllen and the La Placita Shopping Center - Brownsville.

Arnold Soto has joined our team to lead the efforts in the RGV. Soto began his banking career with Kleberg Bank in 1990. His last position with Kleberg was Senior VP and Lead Underwriter over Consumer Lending. For NavyArmy, he will oversee the two RGV branches and coordinate all Dealer Relations and Indirect lending. We are excited about our new ventures.



ENROLL HERE >>>

MOBILE BANKING 24/7!

You don't need to call in or log on...your account information is with you all the time via any mobile device! (iPad, iPhone, Cell Phone, etc.) NavyArmy's Mobile Banking service is free, secure, and available wherever you are, whenever you want. It's easy to enroll, click on this icon on our webpage.

SIGNING UP IS EASY

> Enter your mobile phone number. A text message will be sent to that number with a one-time PIN #.

> Enter the PIN # online to verify that you received the message on your mobile phone.

> Select the accounts you'd like to access from your mobile phone.

Mobile Text: Bank quickly on the go by sending simple text messages. Text to 37328; Access account via mobile web – m.navyarmyccu.com
Download an app on itunes* app is only available for iPhones at this time.

mobile texting commands

Once you're registered you can also use these quick text commands when you're on the go. Just text the commands to 37328 and you'll receive the info in minutes.

Account Balance[s] Account Balance for Specific Account Account Balance for All Accounts	bal bal<nick> [Ex: bal ck1] bal all
Recent Transactions Recent Transactions for Specific Account Recent History	last last<nick> [Ex: last ck1] hist
Retrieve next page of info. Make a transfer	next tra<nick><nick> \$\$ Ex: tra ck1 ck2 100 transfers \$100 from ck1 to ck2
Stop all unsolicited messages Resume messages Help Request for service rep to call you Mobile web link	stop start help callme go

member services

JOHN CHAPMAN PARTNERS WITH NavyArmy TO OFFER TAX FILING ASSISTANCE

Starting January 15, 2012, John Chapman will offer Tax Preparation and filing for only \$85. We have partnered with John Chapman of Alliance Financial Services for the last seven years to bring you this service. Adding that “personal touch” makes this process much easier for our members.

For an appointment or information, call John Chapman, 361/986-6990. Additional information will be available at all NavyArmy branches.

IMPORTANT NOTICE TO MEMBERS

If you hire an outside accounting firm to prepare your tax return, be sure to instruct the preparer to use our routing number for the ACH transaction (direct deposit). NavyArmy's routing number is 314978543.



FLOUR BLUFF RENOVATIONS COMPLETED!

Flour Bluff branch is fully renovated with a larger lobby to serve members; New ATM which accepts deposits; and full-service drive thru! Stop by the branch to see new lobby ATM and teller line.

NEED TAX CREDIT? IRA IS THE ANSWER!

Earn tax benefits when you contribute to your IRA before April 15, 2012! Contact any Member Service Representative via phone or in person for rates and more information, 361-986-4500 or 800-622-3631.

<https://m.navyarmyccu.com/enrollment>

locations

CORPUS CHRISTI

Spohn
5725 Spohn Drive
361-986-4500

Crosstown
4802 Crosstown Expressway
361-986-4500

NAS
Building 125, Ave. D Naval Air Station
361-986-4500

Northwest
12129 Leopard
361-986-4500

Flour Bluff
9552 S.P.I.D. at Flour Bluff Drive
361-986-4500

Airline
522 Airline Drive
361-986-4500

Mortgage Center • The Market at Timbergate
6646 S. Staples, Ste. 132
361-986-4500, press 3

KINGSVILLE

2940 South Brahma
361-595-7468 or 361-986-4500

BEEVILLE

2505 N. St. Mary's
361-358-5129 or 361-986-4500

PORTLAND

285 Buddy Ganem
361-643-4571 or 361-986-4500

ROCKPORT

2207 North Highway 35, Ste. E
361-790-7145 or 361-986-4500

Main Number

361-986-4500 or 800-622-3631

24 hour Tel-R-Line

361-986-4555 or 800-622-3641

Loan-by-Phone

361-986-4500 or 800-622-3631, press 8

NavyArmy
COMMUNITY CREDIT UNION



NCUA

MAILING ADDRESS:
P.O. Box 81349
Corpus Christi, TX 78468-1349

THE BIG PICTURE

assets \$1,273,952,391.96

loans \$1,098,911,522.64

shares \$1,142,483,083.62

members 91,316 *woohoo!*

current loan rates as of 1.1.12

secured

terms (months)	apr%
0-72	3.60** - 16.00
73-144	5.85** - 18.00

signature / line of credit

terms (months)	apr%
0-48	8.50** - 17.50

Note: APR (FIXED Annual Percentage Rate) is determined by the member's credit history and relationship with Navy Army.

owner-occupied real estate loan rates

terms (months)	rate %	apr%
Purchases and Refinances		
0-180	4.75 - 4.90	4.874-4.294
Home Equities		
0-72	4.60	4.714
73-120	4.90	5.915

non-owner-occupied real estate loan rates

Purchases, Refinances, Equities		
0-144	6.25 - 11.75	6.412-11.943

Note: Rate depends on % of down payment and credit history. Rates subject to change.

UPCOMING CLOSINGS

MARTIN LUTHER KING DAY
Monday, January 16

PRESIDENTS' DAY
Monday, February 20

check out our new sign!



board of directors

john jackson **chairman**
wayne cross **1st vice chair**
vicki gonzales **2nd vice chair**
pete rivera **treasurer**
sylvia martinez **secretary**
lewis finch **director**
don rymer **director**
eloy salazar **director**
jerry woitas **director**

management

wayne vann **president**
sarah o'brien **evp/controller**
dana sisk **chief operations officer**
gerry morrow **svp/lending**
shannon srp **chief information officer**
alex mendes **chief financial officer**
alissa gonzales **vp/lending**
ferri young **avp/operations**
clare green **avp/operations**
loretta morgan **human resources & training director**
ashley smith **marketing director**

NOTICE - ANNUAL MEETING TUESDAY, FEBRUARY 14, 2012

On Tuesday, February 14, 2012, NavyArmy will host its 58th Annual Meeting at Sokol Hall, 5502 Kostoryz, Corpus Christi. Registration begins at 6 p.m., followed by the meeting at 7 p.m. Light hors d'oeuvres and beverages will be provided. The primary member on the account will receive a gift, ballot and ticket to win door prizes.

The nominating committee is placing the following names up for nomination:

1. Wayne Cross
2. Lewis Finch

